

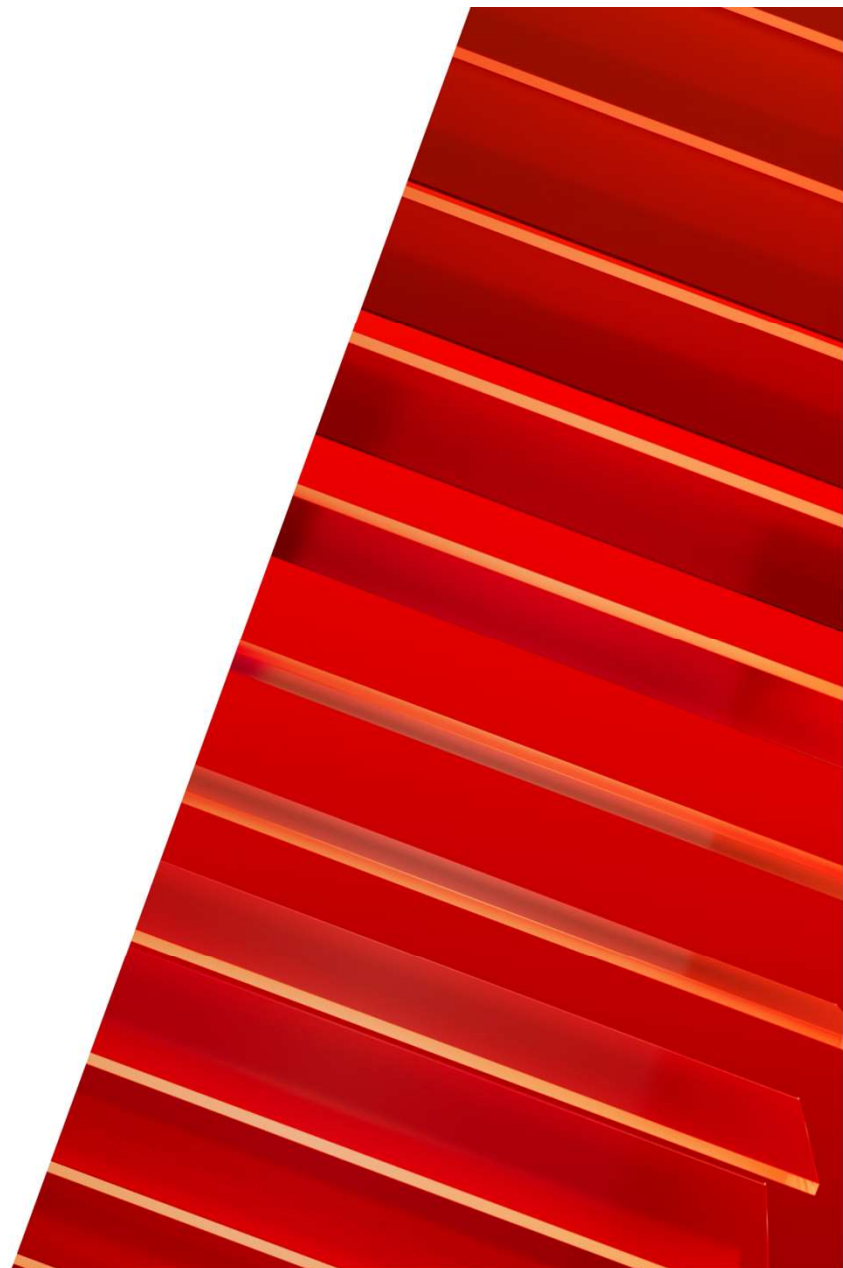


# HULANE GROUP

*Bound for Excellence*



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# About Us

Established for nearly 50 years, HULANE has actively expanded its global presence by setting up sales, R&D, and manufacturing bases, driven by a spirit of efficiency and excellence to serve markets and customer needs around the world.

**1977**

Founded

**NTD  
8.8 billion**

Annual revenue(2024)

**21**

Sales Offices

**6**

Production bases

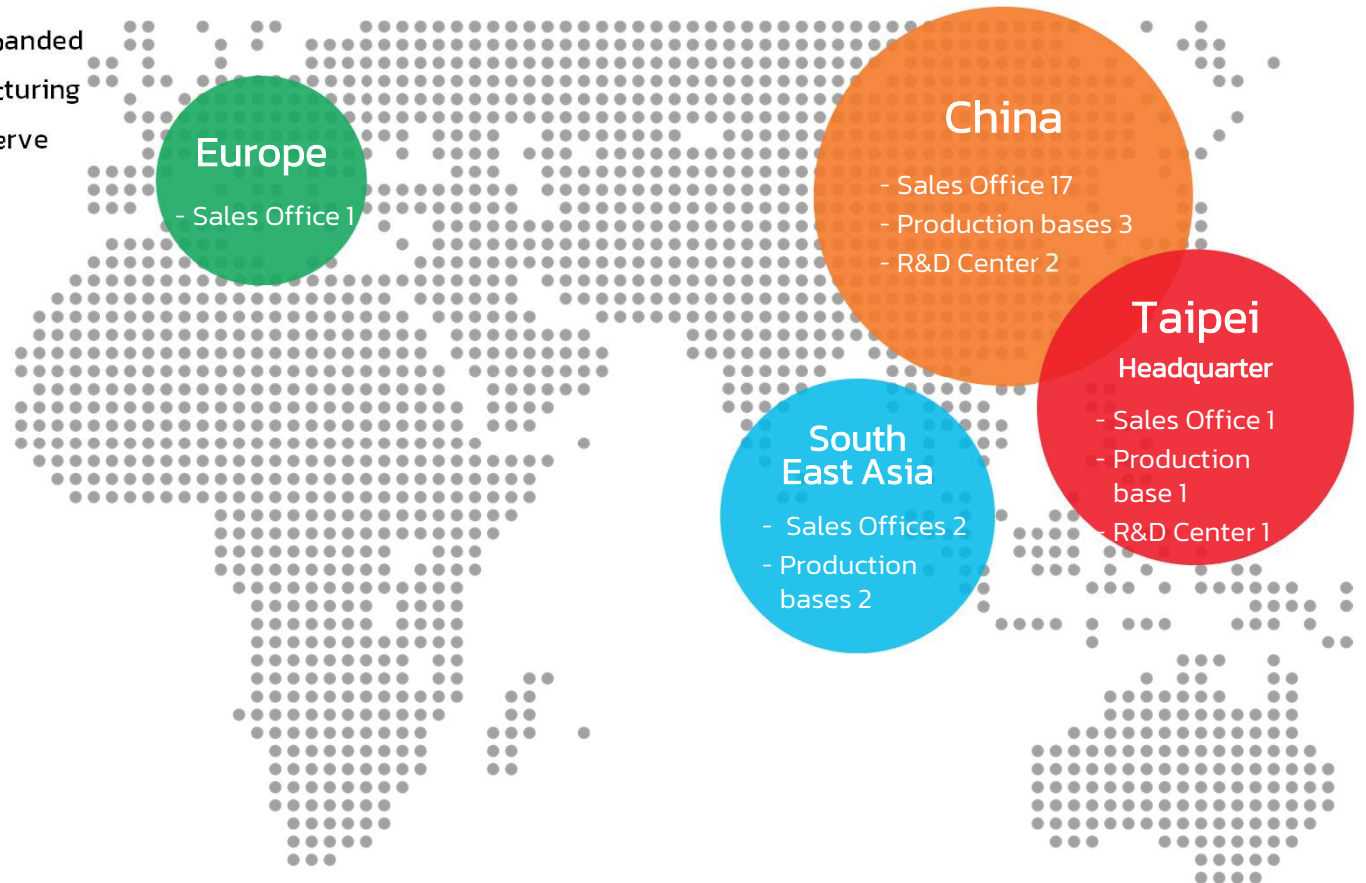
**3**

R&D Centers

**3**

Labs

**2,500+** Employees



# Advanced Vehicle Solutions



**High Voltage  
Connector Solutions**

New Energy / Electric Vehicles (EV)



**High Frequency  
Data Connector Solutions**

Advanced Driver Assistance Systems (ADAS)  
In-Vehicle Infotainment Systems (IVI)



**Wiring Harness  
Solutions**

Complete Vehicle Wiring Harness  
Design and Assembly.  
(Low-Voltage, High-Voltage,  
and High-Frequency Harnesses)



**Customized  
Co-Development Solutions**

Automotive PCB Connectors  
Miniaturized and Hybrid Connectors  
Smart Power Distribution Boxes





# Main Product Offerings

HULANE has developed thousands of products, delivering a wide and diverse range of solutions, while staying closely aligned with industry trends and customer needs to foster innovation and agility.

## Low Voltage Connectors



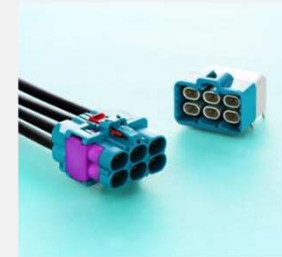
- Wire-to-Wire
- Wire-to-Board
- Wire range  
0.50~17.70 mm<sup>2</sup>

## High Voltage Connectors



- Voltage Range:  
600V~1000V
- Current Capacity:  
32A~280A

## High Frequency Connectors



- FAKRA
- Mini FAKRA
- HSD
- Ethernet  
(100M / 1G / 10G)

## Header Connectors



- Wire-to-Board
- Customization
- Miniaturization

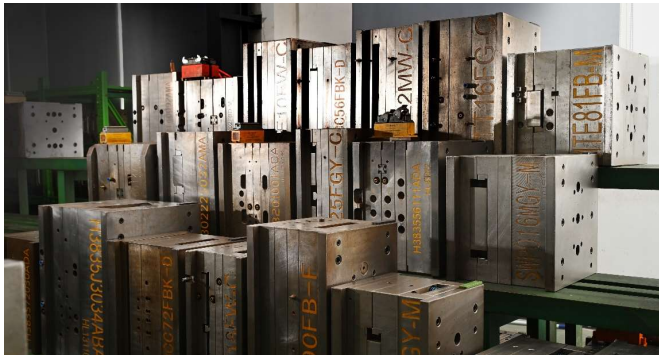
## Fuse Boxes / Junction Boxes



- Hardwired Type
- PCB Type
- Smart Type

# Core Competencies

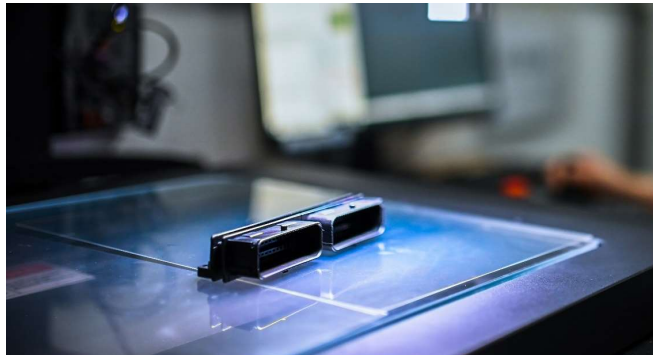
Leveraging years of industry experience and technical expertise, HULANE provide comprehensive support from product conceptualization to mass production, ensuring exceptional quality.



## Mold Design and Development

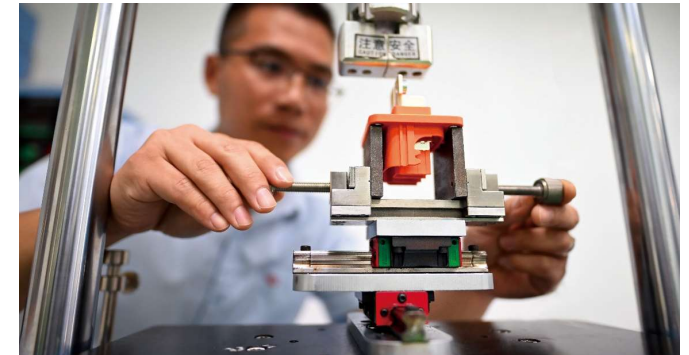
With a database of over 8,000 molds, we rapidly respond to customer design requirements, significantly improving product development efficiency.

*In 2025, we aim to develop over 500 molds, further enhancing our manufacturing capabilities*



## Testing and Validation

Our in-house laboratories, compliant with national and international standards, cover 95% of the tests required for automotive and motorcycle product certifications, ensuring reliable and consistent performance.



## Quality Assurance

Through AOI (Automated Optical Inspection) systems, we perform 100% inspection of production lines, enhancing quality control efficiency and precision.

# Global Tier-1

We view our customers' success as our own. We have worked with over 2,500 customers, including renowned brands in the automotive, new energy vehicle, and component sectors.



# Global OEMs

We view our customers' success as our own. We have worked with over 2,500 customers, including renowned brands in the automotive, new energy vehicle, and component sectors.





# Sustainable Development

HULANE is actively advancing sustainability initiatives across three key dimensions — product design, production processes, and supply chain management — with the goal of minimizing environmental impact.

## Product Carbon Emissions Management



- Establish a comprehensive environmental management system
- Conduct product-level carbon footprint assessments
- Implement systematic TCFD-aligned climate risk evaluations

## Eco-Friendly Manufacturing Processes



- Achieve a 10% reduction in carbon emission intensity by 2025
- Maintain an annual 6% reduction from 2026 through 2027
- Accelerate low-carbon transformation, targeting green energy usage to comprise at least 10% of total energy consumption

## Building a Sustainable Supply Chain



- Develop and implement a supplier sustainability evaluation and management platform
- Strengthen supply chain risk management practices



# 1Q25 Consolidated Statements of Comprehensive Income

| In NTD thousands                                 | 2025 Q1   | 2024 Q4   | QoQ  | 2024 Q1   | YoY  |
|--------------------------------------------------|-----------|-----------|------|-----------|------|
| Operating revenue                                | 2,327,508 | 2,772,130 | -16% | 1,889,781 | 23%  |
| Gross profit                                     | 737,721   | 942,911   | -22% | 634,497   | 16%  |
| Profit from operations                           | 395,808   | 574,422   | -31% | 345,934   | 14%  |
| Non-operating income and expense                 | 44,330    | (23,388)  | 290% | 66,051    | -33% |
| Profit before income tax                         | 440,138   | 551,034   | -20% | 411,985   | 7%   |
| Income tax expense                               | (102,600) | (171,202) | -40% | (80,840)  | 27%  |
| Net profit attributable to owners of the company | 335,077   | 379,143   | -12% | 330,535   | 1%   |
| Earnings per share(Basic)                        | 3.15      | 3.67      | -14% | 3.24      | -3%  |
| Gross profit margin                              | 32%       | 34%       | -2%  | 34%       | -2%  |
| Operating net profit margin                      | 17%       | 21%       | -4%  | 18%       | -1%  |
| Net profit margin                                | 15%       | 11%       | 4%   | 18%       | -3%  |

# 1Q25 Consolidated Balance Sheets

| In NTD thousands              | 2025.03.31 | 2024.12.31 | QoQ   | 2024.03.31 | YoY   |
|-------------------------------|------------|------------|-------|------------|-------|
| Cash and cash equivalents     | 1,038,886  | 1,128,654  | -8%   | 1,063,712  | -2%   |
| Trade receivables             | 2,582,258  | 2,774,449  | -7%   | 1,939,228  | 33%   |
| Inventories                   | 2,337,712  | 2,172,565  | 8%    | 1,736,102  | 35%   |
| Property, plant and equipment | 5,109,226  | 5,018,337  | 2%    | 4,542,202  | 12%   |
| Total assets                  | 14,499,302 | 14,118,491 | 3%    | 12,035,579 | 20%   |
| Short-term borrowings         | 2,738,566  | 2,626,439  | 4%    | 1,833,284  | 49%   |
| Trade payables                | 1,499,395  | 1,549,388  | -3%   | 961,002    | 56%   |
| Bonds payable                 | 0          | 1,088,686  | -100% | 1,391,933  | -100% |
| Total liabilities             | 5,704,845  | 6,692,953  | -15%  | 5,483,483  | 4%    |
| Total equity                  | 8,794,457  | 7,425,538  | 18%   | 6,552,096  | 34%   |

# 1Q25 Consolidated Statements of Cash Flows

| In NTD thousands                             | 2025.01.01~03.31 | 2024.01.01~03.31 |
|----------------------------------------------|------------------|------------------|
| Net cash generated from operating activities | 90,982           | 88,385           |
| Net cash used in investing activities        | (322,183)        | (242,619)        |
| Net cash generated from financing activities | 99,167           | 189,516          |
| Capital Expenditures                         | (341,566)        | (182,513)        |
| Free Cash Flow*                              | (250,584)        | (94,128)         |

\*Free Cash Flow=Net Cash generated from (Used in) Operating Activities–Capital Expenditures

# Bound for Excellence



**Thank You!**



**Bound for Excellence**